Town of Bowling Green, Virginia

Financial Statements and Independent Auditor's Report

June 30, 2017

Davis and Associates Certified Public Accountants, PLLC 10400 Little Patuxent Parkway Suite 900 Columbia, Maryland 21044 410.740.8773

Table of Contents

Section	Page
Independent Auditor's Report	3
Principal Financial Statements	5
Notes to the Principal Financial Statements	13

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INDEPENDENT AUDITOR'S REPORT

TO THE HONORABLE GOVERNING BODY TOWN OF BOWLING GREEN, VIRGINIA

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities and business-type activities of the Town of Bowling Green ("The Town"), as of and for the year ended June 30, 2017, which collectively comprise The Town's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Town of Bowling Green as of June 30, 2017, and the respective changes in financial position and cash flows thereof for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

The Town of Bowling Green, Virginia has not presented the Management's Discussion and Analysis that accounting principles generally accepted in the United States of America has determined is necessary to supplement, although not required to be part of, the basic financial statements.

Davis & Associates, PLLC

Alexandria, Virginia June 1, 2018

PRINCIPAL FINANCIAL STATEMENTS

Town of Bowling Green, Virginia STATEMENT OF NET POSITION As of June 30, 2017

Exhibit I

		2	Primary G	overn	ment				
Assets			overnmental Activities	6 -	Business- Type Activities		Total		Component Unit- Economic Development Authority
Current Assets	Pooled cash and investments	\$	923,340	\$	225,185	\$	1,148,525	\$	52,871
	Accounts receivable, net		290,776	ата 	102,265		403,042	-	
	Total Current Assets		1,214,116		327,450		1,551,567		52,871
Capital Assets, net									
Capital Assets, het	Land		39,197		76,530		115,727		
	Non-depreciable assets				88,959		88,959		2
	Depreciable assets		297,752		6,255,283		6,553,035		(A)
	Total Capital Assets		336,949	,	6,420,772		6,757,721		(A)
Total Assets			1,551,065	2	6,748,222	-	8,309,288		52,871
Deferred Outflow	of Resources Deferred outflow of resources - pension plan		11,460		8,745		20,205		
Total Assets and I	Deferred Outflow of Resources	\$	1,562,525	\$	6,756,967	\$	8,329,493	\$	52,871
Liabilities Current Liabilities									
Current Liabilities	Accounts payable and accrued expenditures	\$	61,340	\$	295,738	\$	357,078	\$	e
	Current portion of long-term liabilities	-	7,402	1.1	828		8,230	2,	
	Total Current Liabilities	-	68,742		296,566		365,308		×
Long-Term Liabilit	in								
Long-Term Liabilit	Bond anticipation notes payable, net		~		3,616,515		3,616,515		84
	Compensated absences		452		1,848		2,300		
	Net pension liability	1 <u>1</u>	219,295		185,362		404,657		· .
	Total Long-Term Liabilities		219,747		3,803,725		4,023,472		<u> </u>
Total Liabilities			288,489		4,100,291		4,388,780		1
Deferred Inflow o	f Resources								
	Deferred inflow of resources - pension plan		28,269	,	26,441		54,710		<u> </u>
Net Position	Net investment in capital assets Restricted or committed for:		446,617		2,804,257		3,250,874		
	Capital projects		120,687				120,687		÷
	Other projects		10,940		141		10,940		191
	Unrestricted		667,523		(174,022)		493,501		52,871
	Total Net Position		1,245,767		2,630,235		3,876,002		52,871
Total Liabilities, I	Deferred Outflow of Resources & Net Position	\$	1,562,525	\$	6,756,967	\$	8,319,492	\$	52,871

Town of Bowling Green, Virginia STATEMENT OF ACTIVITIES For the Year Ended June 30, 2017

Exhibit II

$\begin{array}{c c c c c c c c c c c c c c c c c c c $												Net (Expense	e) Re	evenue & Change	s in	Net Position	
Functions/Programs Expenses Services Contributions Activities Total Governmental activities Gameral gov't administration \$ 350,538 \$. \$. \$. \$. \$. \$. \$. \$. \$. \$.							Operating	<u>1es</u>	Capital Grants &		G		rima	,			Compone Unit
General gov't administration \$ 350,538 \$	Functions/ Programs		Expenses					e		-			-		-	Total	
Public sarry 87,014 1,094 33,659 - (52,261) - (52,261) Public works 81,691 - - (81,691) - (81,691) - (81,691) - (81,691) - (81,691) - (81,691) - (81,691) - (81,691) - (81,691) - (81,691) - (81,691) - (17,120) - (17,120) - (17,120) - (10,362) 82,843 - - (10,457) - (10,457) - - - - (10,457) -	Governmental activities:																
Public works 81,691 - - (81,691) - (81,691) Health, welfare & sanitation 100,652 83,532 - (17,120) - (17,120) Culture and recreation 2.8,217 25,033 14,114 - 10,930 - (10,930) Community development 42,963 - 2,350 - (107,457) - (107,457) Toral governmental activities 798,532 109,659 50,123 - (638,750) - (638,750) Buinesetype activities 828,945 679,968 17,600 - - (148,977) (148,977) Toral Buinesetype activities 828,945 679,968 17,600 - - (148,977) (148,977) Toral Primary 828,945 679,968 17,600 - - (148,977) (148,977) Toral Primary 828,945 679,968 17,600 - - (148,977) (148,977) Toral Primary 5 5 5 - \$ - \$ 5 - Component un	0	\$	· · · · · · · · · · · · · · · · · · ·	\$	-	\$	×.	\$	۵	\$			\$		\$		
Health, welfare & sanitation 100.652 83,532 - - (17,120) - (17,120) Culture and recreation 28,217 25,033 14,114 - 10,930 - 10,930 Community development 42,963 - 2,350 - (40,623) - (40,623) Interest on long-term debt 107,457 - - (107,457) - (107,457) Total governmental activities 798,532 109,659 50,123 - (638,750) - (638,750) Water and Sever Funds 828,945 679,968 17,600 - - (148,977) (148,977) Water and Sever Funds 828,945 679,968 17,600 - - (148,977) (148,977) Total Primary 6038,750) (148,977) (148,977) (148,977) - 5 - </td <td></td> <td></td> <td></td> <td></td> <td>1,094</td> <td></td> <td>33,659</td> <td></td> <td>2</td> <td></td> <td></td> <td></td> <td></td> <td>2</td> <td></td> <td></td> <td></td>					1,094		33,659		2					2			
Culture and recreation $28,217$ $25,033$ $14,114$ - $10,930$ - $10,930$ Community development $42,963$ - $2,350$ - $(40,623)$ - $(40,623)$ - $(40,623)$ - $(107,457)$			81,691				2		×			(81,691)				(81,691)	
Community development 42,963 2,350 (40,623) (40,623) Interest on longterm debt 107,457 (107,457) (107,457) (107,457) Total governmental activities 798,552 109,659 50,123 (638,750) (638,750) Water and Sever Funds 828,945 679,968 17,600 - (148,977) (148,977) Total lowinesstype activities 828,945 679,968 17,600 - (148,977) (148,977) Government 828,945 679,968 17,600 - (148,977) (148,977) Government \$ 1,627,477 \$ 789,627 \$ 50,123 - (638,750) (148,977) Government \$ 1,627,477 \$ 789,627 \$ 50,123 - (638,750) (148,977) (787,727) Component unit Economic Development - \$ 5 - \$ 5 - \$ 5 - \$ 5 - \$ 5 - \$ 5 - \$ 5 - \$ 5 - \$ 5 - \$ 5 - \$ 5 - \$ 5 - \$ 5			100,652		83,532											(17,120)	
Interest on long-term debt 107,457	Culture and recreation				25,033		14,114		-			10,930		-		10,930	
Total governmental activities 798,532 109,659 50,123 . (638,750) . (638,750) . (638,750) . (638,750) . (638,750) . (638,750) . (638,750) . (638,750) . (638,750) . (638,750) . (638,750) . (638,750) . (148,977) . (148,977) . <td>Community development</td> <td></td> <td>42,963</td> <td></td> <td>-</td> <td></td> <td>2,350</td> <td></td> <td>-</td> <td></td> <td></td> <td>(40,623)</td> <td></td> <td></td> <td></td> <td>(40,623)</td> <td></td>	Community development		42,963		-		2,350		-			(40,623)				(40,623)	
activities 798,532 109,659 50,123 - (638,750) - (638,750) Subines-type activities: 828,945 679,968 17,600 - (148,977) (148,977) Total busines-type activities: 828,945 679,968 17,600 - (148,977) (148,977) Total Primary Government \$ 1,627,477 \$ 789,627 \$ (638,750) (148,977) (787,727) \$ Component unit: Economic Development - \$ - - \$ <td>Interest on long-term debt</td> <td></td> <td>107,457</td> <td></td> <td>2</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>(107,457)</td> <td></td> <td></td> <td></td> <td>(107,457)</td> <td></td>	Interest on long-term debt		107,457		2							(107,457)				(107,457)	
Business-type activities: 828,945 679,968 17,600 . (148,977) (148,977) Total Duriness-type activities 828,945 679,968 17,600 . . (148,977) (148,977) Total Duriness-type activities 828,945 679,968 17,600 . . . (148,977) . Total Duriness-type activities 828,945 679,968 17,600 . <td>Total governmental</td> <td></td>	Total governmental																
Water and Sewer Funds 828,945 679,968 17,600 . (148,977) (148,977) Total businestype activities 828,945 679,968 17,600 . . (148,977) (148,977) Total Primary Government \$ 1,627,477 \$ 789,627 \$ 50,123 . . (638,750) (148,977) (787,727) \$ Component unit: Economic Development . . \$. . \$. \$. \$. . \$. \$. \$. . \$. \$. \$. \$. \$. \$. \$. . \$	activities		798,532		109,659		50,123	-	×			(638,750)		20	12	(638,750)	
Total businesstype activities 828,945 679,968 17,600 . (148,977) (148,977) Total Primary Government \$ 1,627,477 \$ 789,627 \$ 50,123 \$. (638,750) (148,977) (787,727) \$ Component unit: Economic Development . \$	Business-type activities:	<i></i>							3						87	194	
activities 828,945 679,968 17,600 - (148,977) (148,977) Total Primary Government \$ 1,627,477 \$ 789,627 \$ 50,123 - (638,750) (148,977) (787,727) \$ Component unit: Economic Development Authority \$ - \$	Water and Sewer Funds		828,945		679,968		17,600		4			2	2 No.	(148,977)	10	(148,977)	~
Total Primary Government 1,627,477 789,627 50,123	Total business-type								· · · · · · · · · · · · · · · · · · ·	_							
Government \$ 1,627,477 \$ 789,627 \$ 50,123 (638,750) (148,977) (787,727) \$ Component unit Economic Development Authority \$ \$ \$ \$	activities		828,945		679,968		17,600		×			9		(148,977)		(148,977)	
Government \$ 1,627,477 \$ 789,627 \$ 50,123 \$ (638,750) (148,977) (787,727) \$ Component unit: Economic Development Authority \$	Total Primary	10							-	-			. (r	14	2.		
Economic Development Authority \$\$ \$\$\$\$ Total Component Unit \$\$ \$\$ General revenues: Taxes: Property taxes 214,072 Other 466,147 Grants and contributions not restricted to a specific program 60,399 Use of money and property 31,736 Miscellaneous 22,602 Transfers (804,602) Total general revenues 9,646 Beneral revenues 0,646 Other 60,399 Use of money and property 22,602 Total general revenues 0,646 Bottopic of the position (648,396) Obsc,246 795,600 Change in net position (648,396) Net position - beginning, as restated 1,894,163 1,973,966 3,868,129 52	Government	\$_	1,627,477	\$	789,627	\$.	50,123	\$_	<u> </u>	-		(638,750)	-	(148,977)	÷	(787,727) \$	2-
Authority \$	Component unit:																
Total Component Unit \$\$ \$\$ \$\$ General revenues: Taxes: Property taxes 214,072 214,072 Other 466,147 466,147 466,147 Grants and contributions not restricted to a specific program 60,399 60,399 Use of money and property 31,736 594 32,330 Miscellaneous 22,602 50 22,652 Transfers (804,602) 804,602 - Total general revenues (9,646) 805,246 795,600 Change in net position (648,396) 656,269 7,873 Net position - beginning, as restated 1,894,163 1,973,966 3,868,129 52	Economic Development																
General revenues: Taxes: Property taxes 214,072 Other 466,147 Grants and contributions not restricted to a specific program 60,399 Use of money and property 31,736 594 Miscellaneous 22,602 50 Transfers (804,602) 804,602 Total general revenues (9,646) 805,246 795,600 Change in net position (648,396) 656,269 7,873 Net position - beginning, as restated 1,894,163 1,973,966 3,868,129 52	Authority	\$	-	\$		\$	-	\$	2							\$	
General revenues: Taxes: Property taxes 214,072 Other 466,147 Grants and contributions not restricted to a specific program 60,399 Use of money and property 31,736 594 Miscellaneous 22,602 50 Transfers (804,602) 804,602 Total general revenues (9,646) 805,246 795,600 Change in net position (648,396) 656,269 7,873 Net position - beginning, as restated 1,894,163 1,973,966 3,868,129 52	Total Component Unit	\$	2	\$	×	\$	2	\$	· · · · · ·							\$	
Taxes: 214,072 214,072 Property taxes 466,147 466,147 Other 60,399 60,399 Grants and contributions not restricted to a specific program 60,399 60,399 Use of money and property 31,736 594 32,330 Miscellaneous 22,602 50 22,652 Transfers (804,602) 804,602 - Total general revenues (9,646) 805,246 795,600 Change in net position (648,396) 656,269 7,873 Net position - beginning, as restated 1,894,163 1,973,966 3,868,129 52	Berlinker and Berlinker and Statistical Statistics (Statistics) (St					1.1.1											
Property taxes 214,072 - 214,072 Other 466,147 - 466,147 Grants and contributions not restricted to a specific program 60,399 - 60,399 Use of money and property 31,736 594 32,330 Miscellaneous 22,602 50 22,652 Transfers (804,602) 804,602 - Total general revenues (9,646) 805,246 795,600 Change in net position (648,396) 656,269 7,873 Net position - beginning, as restated 1,894,163 1,973,966 3,868,129 52			General reve	nues:													
Other 466,147 466,147 Grants and contributions not restricted to a specific program 60,399 60,399 Use of money and property 31,736 594 32,330 Miscellaneous 22,602 50 22,652 Transfers (804,602) 804,602 - Total general revenues (9,646) 805,246 795,600 Change in net position (648,396) 656,269 7,873 Net position - beginning, as restated 1,894,163 1,973,966 3,868,129 52			Taxes:														
Grants and contributions not restricted to a specific program 60,399 60,399 Use of money and property 31,736 594 32,330 Miscellaneous 22,602 50 22,652 Transfers (804,602) 804,602 795,600 Total general revenues (9,646) 656,269 7,873 Change in net position (648,396) 1,973,966 3,868,129 52			Property	y taxe	:8							214,072		-		214,072	
Use of money and property 31,736 594 32,330 Miscellaneous 22,602 50 22,652 Transfers (804,602) 804,602 - Total general revenues (9,646) 805,246 795,600 Change in net position (648,396) 656,269 7,873 Net position - beginning, as restated 1,894,163 1,973,966 3,868,129 52			Other									466,147		2		466,147	
Use of money and property 31,736 594 32,330 Miscellaneous 22,602 50 22,652 Transfers (804,602) 804,602 - Total general revenues (9,646) 805,246 795,600 Change in net position (648,396) 656,269 7,873 Net position - beginning, as restated 1,894,163 1,973,966 3,868,129 52			Grants and	l con	tributions no	ot re	stricted to a specific	pro	gram			60,399		2		60,399	
Miscellaneous 22,602 50 22,652 Transfers (804,602) 804,602 - Total general revenues (9,646) 805,246 795,600 Change in net position (648,396) 656,269 7,873 Net position - beginning, as restated 1,894,163 1,973,966 3,868,129 52			Use of mo	ney a	nd property		5	8	2254			31,736		594			
Total general revenues (9,646) 805,246 795,600 Change in net position (648,396) 656,269 7,873 Net position - beginning, as restated 1,894,163 1,973,966 3,868,129 52					,							22,602		50			
Change in net position (648,396) 656,269 7,873 Net position - beginning, as restated 1,894,163 1,973,966 3,868,129 52			Transfers									(804,602)		804,602		ana sector a	
Change in net position(648,396)656,2697,873Net position - beginning, as restated1,894,1631,973,9663,868,12952			Total gene	ral re	venues							(9,646)		805,246		795,600	
Net position - beginning, as restated 1,894,163 1,973,966 3,868,129 52													5				
						rest	ated										52,8
											\$	1,245,767	\$	with still a stocket. I had be trice but	\$	3,876,002 \$	52,8

Town of Bowling Green, Virginia BALANCE SHEET - GOVERNMENTAL FUNDS As of June 30, 2017

Exhibit III

Assets		
Pooled cash and investments	\$	923,340
Receivables, net		290,776
Total Assets	\$	1,214,116
Total Liabilities and Fund Balance		
Liabilities		
Accounts payable and accrued expenses	\$	61,340
Deferred revenue		231,386
Total Liabilities		292,726
Fund Balance		
Restricted		131,627
Unassigned		789,763
Total Fund Balance		921,390
Total Liabilities and fund balance	\$	1,214,116
Adjustments for Statement of Net Position:		
Total fund balance above	\$	921,390
Capital Assets used in governmental activities are not financial resources, and, therefore, are not reported in the funds.		336,949
Long-term liabilities, including leases payable, are not due and payable in the current period and, therefore, are not reported in the funds.		(227,149)
Deferred Inflows and Outflows of Resources related to the pension plan are not reported in the governmental funds		(16,809)
		(,,
Deferred revenue in governmental funds is susceptible to full accrual on the entity-wide statements.	-	231,386
	\$	

Town of Bowling Green, Virginia STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET VS. ACTUAL - GENERAL FUND For the Year Ended June 30, 2017

Exhibit IV

	Original Budget	Final Budget	Actual		Variance
Revenues:					
	\$ 246,200	\$ 246,200	\$ 254,998	\$	8,798
Other local taxes	412,000	412,000	465,347	Ψ	53,347
Permits, privilege fees, and regulatory	112,000	112,000	105,511		55,511
licenses	4,300	4,300	2,350		(1,950)
Revenues from use of money and	1,777	1,	_,		(-)/
property	32,850	32,850	31,736		(1, 114)
Charges for services	113,500	113,500	108,564		(4,936)
Fines and forfeitures	8,000	8,000	1,094		(6,906)
Miscellaneous	31,200	410,917	42,516		(368,401)
Intergovernmental	87,908	87,908	84,059		(3,849)
Total revenues	935,958	1,315,675	990,664	- 0 	(325,011)
Expenditures:					
Administration	201,128	201,128	252,314		51,186
Treasury and finance	168,880	168,880	126,668		(39,213)
Fire prevention and protection	10,000	10,000	11,000		1,000
Crime prevention and detection	98,600	98,600	75,849		(22,751)
Streets and sidewalks	31,000	31,300	28,387		(2,613)
Waste management and recycling	90,400	90,400	87,269		(3,131)
Facilities	28,000	28,000	53,304		25,304
Recreation and cultural	47,290	47,290	42,963		(4,327)
Community development	25,000	25,000	28,217		3,217
Capital outlay	11,000	11,000	46,137		35,137
Debt Service	280,000	280,000	251,828		(28, 172)
Total expenditures	991,298	991,598	1,003,936	_	15,637
Excess of revenues over					
expenditures before other uses	(55,340)	324,077	(13,272)		(340,648)
Other financing sources (uses):					
Insurance Recoveries			4,200		4,200
Operating transfers in (out)		· · ·	(527,178)		(527,178)
Excess of revenues & other				2	
financing uses over expenditures	\$ (55,340)	\$ 324,077	(536,250)	\$	(863,626)
Fund balance, beginning of year			1,457,641		
Fund balance, end of year			\$ 921,391	_	
Adjustments for Statement of Activities:				-	
Net Change in fund balance				\$	(536,250)
Governmental funds report capital outlays as exp the cost of those assets is depreciated over their e		the Statement of Act	ivities,		46,137
the cost of those assets is depreciated over their e	sumated usef the lives,				,157 ניד
Some expenses reported in the Statement of Act resources and, therefore, are not reported as exp		(118,156)			
Revenues in the Statement of Activities that do r reported as revenues in the fund statements.	not provide current finar	ncial resources are not	t	<u>89</u>	(40,126)
Change in net position of governmental activitie	28			\$	(648,395)
	nying notes are an integral <u>t</u>	part of these financial st	ate ments.	-	
					9

Town of Bowling Green, Virginia STATEMENT OF NET POSITION - PROPRIETARY FUNDS - ENTERPRISE FUNDS As of June 30, 2017

Exhibit V

		Water Fund	Sewer Fund	Total
Assets				
Current Assets				
Cash and cash equivalents	\$	15,271 \$	209,914 \$	225,185
Accounts receivable		59,730	42,535	102,265
Total Current Assets		75,001	252,449	327,450
Capital Assets, net				
Land		18,000	58,530	76,530
Construction in progress			88,959	88,959
Depreciable assets (net of accumulated depreciation)		2,322,811	3,932,472	6,255,283
Total Capital Assets, net	-	2,340,811	4,079,961	6,420,772
Total Assets		2,415,812	4,332,410	6,748,222
Deferred Outflow of Resources				
Deferred outflow of resources - pension plan		6,842	1,903	8,745
Total Assets & Deferred Outflow of Resources	\$	2,422,654 \$	4,334,313 \$	6,756,967
Liabilities Current Liabilities Accounts payable and accrued expenses Compensated absences – current portion Total Current Liabilities	\$	60,206 828 61,034	235,532 \$	295,738 828 296,566
Long-Term liabilities				
Bonds, notes and loans payable		1,400,392	2,216,123	3,616,515
Compensated absences – net of current portion		681	1,167	1,848
Net pension liability		145,027	40,335	185,362
Total Long-Term Liabilities	3 2	1,546,100	2,257,625	3,803,725
Total Liabilities	3:	1,607,134	2,493,157	4,100,291
Deferred Inflow of Resources				
Deferred inflow of resources - pension plan		20,687	5,754	26,441
Total Liabilities & Deferred Inflow of Resources	-	1,627,821	2,498,911	4,126,732
Net Position Invested in capital assets, net of related debt Unrestricted Total Net Position	3-	947,560 (152,727) 794,833	1,856,697 (21,295) 1,835,402	2,804,257 (174,022) 2,630,235
	¢	2 422 684 0	4 2 2 4 2 1 2 m	6756067
Total Liabilities, Deferred Inflow of Resources & Net Position	\$	2,422,654 \$	4,334,313 \$	6,756,967

Town of Bowling Green, Virginia STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION PROPRIETARY FUNDS - ENTERPRISE FUNDS For the Year Ended June 30, 2017

Exhibit VI

		Water Fund	Sewer Fund		Total
Operating revenues:		9.			
Charges for water and sewer services	\$	327,829	\$ 352,139	\$	679,968
Miscellaneous operating revenues	N	50	 2		
Operating expenses:					
Water services		248,498	2		248,498
Sewer services			103,041		103,041
Water system		97,295			97,295
Sewer system		2	110,053		110,053
Depreciation		51,775	 91,155		142,930
Total operating expenses		397,568	 304,249		701,817
Operating income (loss) before non-operating revenues					
(expenses) and transfers	. <u> </u>	(69,689)	 47,890	-	(21,799)
Non-operating revenues (expenses):					
Interest income		594	٢		594
Interest expense		(44,231)	(64,541)		(108,772)
Miscellaneous expenses	-	(7,141)	(11,215)		(18,356)
Total non-operating expenses, net		(50,778)	(75,756)		(126,534)
Loss before transfers		(120,467)	(27,866)		(148,333)
Transfers in from General Fund		516,751	287,851		804,602
Change in net position		396,284	259,985		656,269
Total net position, beginning of year (as restated)		398,549	1,575,417		1,973,966
Total net position, end of year	\$	794,833	\$ 1,835,402	\$	2,630,235

Town of Bowling Green, Virginia STATEMENT OF CASH FLOWS – PROPRIETARY FUNDS – WATER FUND AND SEWER FUND For the Year Ended June 30, 2017

Exhibit VII

		Water		Sewer	
		Fund	-	Fund	Total
Cash flows from operating activities:					
Cash received from customers for water and sewer services	\$	358,971	\$	309,604	\$ 668,575
Cash payments to vendors for goods and services		(164,553)		(18,657)	(191,351)
Cash payments to employees for salaries, benefits and other costs		(296,405)	-	(14,172)	(302,436)
Net cash provided (used) by operating activities		(101,987)	-	276,775	174,788
Cash flows from capital and related financing activities:					
Cash outlays paid to acquire and construct capital assets		(32,983)		(382,808)	(415, 791)
Cash proceeds received from issuance of BAN's				200,000	200,000
Cash transfers received from other funds for capital		413,091		115,947	529,038
Net cash provided (used) by capital/related financing activities		380,108	-	(66,861)	313,247
Cash flows from investing activities:					
Cash received from interest income		594			594
Net cash provided by investing activities	-	594	-		594
		2 0000000	-		
Net increase in cash		278,715		209,914	488,629
Cash and cash equivalents and short-term investments:					
Beginning of year		(263, 444)		-	(263,444)
End of year	\$	15,271	\$	209,914	\$ 225,185
Reconciliation of operating income (loss) to net cash provided					
by operating activities:					
Operating income (loss)	\$	(69,689)	\$	47,890	\$ (21,799)
Adjustments to reconcile operating income (loss) to net cash					
provided by operating activities:					
Depreciation		51,775		91,155	142,930
Changes in assets and liabilities:					
Decrease (Increase) in assets:					
Accounts receivable, net		33,950		(42,535)	(8,585)
Increase (Decrease) in liabilities:					
Accounts payable and accrued expenses		(40,075)		136,079	109,439
Net pension liability		(99,242)		40,335	(58,907)
Customer meter deposits		(2,858)		2 051	(2,858)
Changes in deferred inflows/outflows - pension plan, net	÷	24,152		3,851	28,003
Net cash provided (used) by operating activities	\$.	(101,987)	\$ _	276,775	\$ 174,788

NOTES TO THE PRINCIPAL FINANCIAL STATEMENTS

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Reporting Entity

The Town of Bowling Green, Virginia (the Town) was established in 1837 by an act of the Virginia General Assembly, and is the county seat of government for Caroline County, Virginia. The Town operates under the Town Council - Mayor form of government, as elected by the residents of the Town of Bowling Green. The Town owns and operates its own water and sewer systems as well as provides trash and refuse pickup, police protection and other services for its residents.

The Financial Statements of the Town have been prepared in conformity with accounting principles generally accepted in the United States of America as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard - setting body for establishing governmental accounting and financial reporting principles. As required by accounting principles generally accepted in the United States of America, these financial statements present the Town and any potential component units (entities for which the Town is considered to be financially accountable). Financial accountability is defined as appointment of a voting majority of the component unit's board and either (a) the ability to impose its will on the component unit, or (b) the possibility that the component unit will provide a financial burden on the primary government. Based upon the above, the Town reports the Economic Development Authority as a discretely presented Component Unit.

B. Government-Wide and Fund Financial Statements

Government-Wide Financial Statements

The Statement of Net Position and the Statement of Activities display information on all of the nonfiduciary activities of the Town. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included in program revenues are reported as general revenues.

Fund Financial Statements

Separate financial statements are provided for governmental funds and proprietary funds. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

The Town reports the following major governmental fund:

The General Fund is the Town's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The Town reports the following major proprietary fund:

The water and sewer fund accounts for the activities of the water source, water and sewage treatment plants, sewage pumping stations and collection systems, and the water distribution system.

C. Basis of Accounting Presentation - Fund Accounting

The accounts of the Town are organized on the basis of funds, which are considered to be a separate accounting entity. The operations of each fund are accounted for by providing a separate set of self-balancing accounts which comprise its assets, liabilities, fund balance/net position, revenues and expenditures or expenses, as appropriate. The various funds of the Town are included in the financial statements as follows:

1. Governmental Funds are those funds through which most governmental functions are financed. Governmental funds reporting focuses on the sources, uses and balances of current financial resources. Expendable assets are assigned to the various governmental funds according to the purposes for which they may be used while current liabilities are assigned to the fund from which they are paid; the difference between governmental fund assets and liabilities, the fund equity, is referred to as "fund balance." The measurement focus is upon determination of changes of financial position, rather than upon net income determination. The following comprise the Town's major governmental fund:

General Fund – The General Fund is the general operating fund of the Town. All general tax revenues and other receipts that are not allocated by law or contractual agreement to some other fund are accounted for in this fund.

2. Proprietary Fund Types are used to account for activities which are similar to those found in the private sector. All assets, liabilities, equities, revenues, expenses and transfers related to the Town's business activities are accounted for through proprietary funds. The measurement focus is upon income determination, financial position, and cash flows. In accordance with GASB Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities that Use Proprietary Fund Accounting, the Town has elected to apply all applicable Financial Accounting Standards Board pronouncements.

The following comprise the Town's major proprietary fund:

Water and Sewer Fund – The Water and Sewer Fund is used to finance and account for the acquisition, operation and maintenance of the Town's facilities and services which are supported primarily by user charges.

D. Management Focus and Basis of Accounting

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are the proprietary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are measurable and available. Real and personal property taxes are recorded as deferred revenues and taxes receivable when billed. Real and personal property taxes recorded at June 30, and received within the first 45 days after year-end are included in tax revenues, with the related amount reduced from deferred revenues. Sales and utility taxes, which are collected by the State or utility companies and subsequently remitted to the Town, are recognized as revenues and amounts receivable when the underlying exchange transaction occurs, which is generally two months preceding receipt by the Town. Licenses, permits, fines and rents are recorded as

revenues when received. Intergovernmental revenues, consisting primarily of Federal, State and other grants for the purpose of specific funding are recognized when earned or at the time of the specific reimbursable expenditure. Revenues from general purpose grants are recognized during the period to which the grants apply.

Expenditures are generally recognized under the modified accrual basis of accounting when the related fund liability is incurred. Exceptions to this rule include: 1) accumulated unpaid vacation leave, sick leave, and other employee amounts, which are recorded as compensated absences and are recognized when paid, and 2) principal and interest payments on general long-term debt, both of which are recognized when paid.

E. Budgetary Data

Budgets are adopted and maintained on the modified accrual basis. Annual appropriated budgets are adopted for the General Fund and the Water and Sewer fund. All annual appropriations lapse at fiscal year-end to the extent they have not been expended – unless appropriately designated by Council.

F. Equity in Pooled Cash and Investments

Cash and resources of the individual funds in the General Fund and Proprietary Fund are combined to form a pool of cash and investments to maximize interest earnings. Income from pooled investments is allocated only when contractually or legally required.

All investment earnings not legally or contractually required to be credited to individual accounts or funds are credited to the General Fund.

For purposes of the statement of cash flows, the Proprietary Fund considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

G. Receivables

All trade and property tax receivables are shown net of allowance for uncollectible accounts. Advances between funds, as reported in the fund financial statements, are offset by a fund balance reserve account in applicable governmental funds to indicate that they are not available for appropriation and are not expendable available financial resources. Property taxes are levied as of January 1 on property values assessed as of the same date. The tax levy is due December 5 and reflects adjustments to the current year's actual levy. When the billings are past due, the applicable property is subject to lien, and penalties and interest are assessed.

H. Capital Assets

Capital Assets include property, plant and equipment and are recorded in the government-wide financial statements. Capital assets are capitalized at historical acquisition costs and include assets with an initial, individual cost of more than \$5,000 and two years useful life. Donated capital assets are recorded at estimated fair market value at the date of donation. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized. Major outlays for capital assets and improvements are capitalized as projects are constructed. Capital assets are depreciated using the straight-line method over the following estimated useful lives:

Buildings	50 years
Renovations and repairs	20 years
Vehicles	5-20 years
Street Improvements	20 years

I. Accrued Compensated Absences

Town employees are granted a specified number of days of leave with pay each year. The amount reflects, as of June 30, 2017, all unused vacation. The cost of the accumulated leave is accounted for as a liability in the government-wide financial statements. The liability for these amounts is reported in the governmental funds only when the amounts have become due and payable.

J. Long-Term Obligations

Long-term debt and other long-term obligations are reported as liabilities in the government-wide statement of net position. Bond premiums and discounts, as well as bond issuance costs, are deferred and amortized over the life of the bonds using the effective interest method or bonds outstanding method.

In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as bond issuance costs, during the current period, but no long-term liabilities. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts on debt issuances are reported as other financing uses. Repayments and issuance costs are reported as debt service expenditures.

K. Fund Balance

Fund balance is divided into classifications based primarily on the extent to which the Town is bound to observe constraints imposed upon the use of resources in the governmental funds:

<u>Restricted</u> - Fund balance is reported as restricted when constraints placed on the use of resources are either externally imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments or are imposed by law through constitutional provisions or enabling legislation.

<u>Assigned</u> - Amounts in the assigned fund balance classification are intended to be used by the Town for specific purposes, but do not meet the criteria to be classified as restricted.

<u>Unassigned</u> - Amounts in the unassigned fund balance classification are not intended for a specific purpose and do not meet any of the other criteria.

L. Management's Use of Estimates

The Town, in conformity with GAAP, has made certain estimates and assumptions related to the reporting of assets, liabilities, revenues, expenses and the disclosure of contingent liabilities. Actual results could differ from these estimates.

Deposits: All cash of the Town is maintained in accounts collateralized in accordance with the Virginia Security for Public Deposit Act, section 2.2-4400 et. seq. of the Code of Virginia or covered by federal depository insurance.

The Town has not adopted an investment policy.

NOTE 3 RECEIVABLES

Receivables at June 30, 2017 for the Town's governmental and business-type activities, including the applicable allowance for uncollectible accounts, are as follows:

	Governmental Activities	Business-Type Activities
Property taxes	\$ 247,307	\$
Charges for services (Trash)	19,800	176,640
Meals Taxes	29,605	
Transient Occupancy Taxes	1,290	
Consumer Utility Taxes	2,568	
Sales Taxes (Caroline Co.)	6,347	
Communications Taxes (Comm. of Va.)	6,328	
Gross Receivables	 313,245	 176,640
Less allowance for uncollectible accounts	(22,469)	 (74,375)
Net receivables	\$ 290,776	\$ \$102,265

The taxes receivable account represents the current and past four years of uncollected tax levies for personal property taxes and the current and past 20 years for uncollected tax levies on real property. The allowance for estimated uncollectible taxes receivable is 6.09% of the total taxes receivable at June 30, 2017 and is based on historical collection rates.

Receivables on a government-wide basis include taxes receivable of \$204,454 that are not available to pay for current period expenditures and are therefore offset by the deferred revenue for the governmental funds.

NOTE 4 PROPERTY TAXES

The Town levies real estate taxes on all real property on a calendar year basis, at a rate enacted by Town Council on the assessed value of property (except public utility property) as determined by the Commissioner of Revenue of the County of Caroline, Virginia. Public Utility property is assessed by the Commonwealth. Neither the Town nor the Commonwealth of Virginia imposes a limitation on the tax rate. All property is assessed at 100 percent of fair market value and reassessed biannually as of January 1.

Real estate taxes are billed in annual installments due December 5. The taxes receivable balance at June 30, 2017 includes amounts not yet received from the January 1, 2017 levy (due December 5, 2017), less an allowance for uncollectibles. The installment due on December 5, 2017 is included as deferred revenue since these taxes are restricted for use until fiscal year 2016. Liens are placed on the property on the date real estate taxes are delinquent and must be satisfied prior to the sale or transfer of the property.

In addition, any uncollected amounts from previous years' levies are incorporated in the taxes receivable balance. The tax rate was \$.12 per \$100 of assessed value during 2017.

Personal property tax assessments on tangible business property and all motor vehicles are based on 100 percent of fair market value of the property as of January 1 of each year. Personal property taxes for the calendar year are due in annual installments on December 5. Personal property taxes do not create a lien on property; however, Town vehicle decals, which are required by law for all vehicles garaged in the Town, may not be issued to any individual having outstanding personal property taxes. The tax rates during 2017 were \$.68 per \$100 of assessed value.

The taxes receivable balance at June 30, 2017 includes amounts not yet billed or received from the January 1, 2017 levy (due December 5, 2017). The installment due on December 5, 2017 is included as deferred revenue since these taxes are restricted for use until fiscal year 2017. In addition, any uncollected amounts from prior year levies are incorporated in the taxes receivable balance. Under the provisions of the Personal Property Tax Relief Act of 1998 (PPTRA), the Town received approximately \$21,908 in fiscal year 2017 for the State's share of the local personal property tax payment with the remaining collected by the Town.

NOTE 5 CAPITAL ASSETS

Capital asset activity for the year ended June 30, 2017 is as follows:

		Beginning Balance	Increases	(Deletions)/ Reclassifications	Ending Balance
Governmental activities:	_				0
Capital assets, not being depreciated:					
Land	\$	39,197	\$ -	\$	\$ 39,197
Construction in progress		3,581,247	-	(3,581,247)	
Total capital assets, not being					
depreciated	\$	3,620,444	\$	\$ (3,581,247)	\$ 39,197
Capital assets, being depreciated:					
Buildings	\$	299,868	\$ 10,187	\$	\$ 310,055
Equipment		113,251	35,950		149,201
Street improvements		180,620	-		180,620
Vehicles		108,634	-	-	108,634
Total capital assets, being					
depreciated	\$	702,373	\$ 46,137	\$ 	\$ <u>748,610</u>
Less accumulated depreciation for:					
Renovations and repairs	\$	(139,605)	\$ (7,484)	\$	\$ (147,089)
Equipment		(62,791)	(7,814)	-	(70,605)
Street improvements		(115,115)	(9,315)		(124,430)
Vehicles		(108,634)	0		(108,634)
Total accumulated depreciation	\$	(426,145)	\$ (24,613)	\$ -	\$ (450,758)
Total capital assets being depreciated,					
net	\$	276,229	\$ (24,613)	\$ 	\$ 297,852
Governmental activities capital assets,					
net	\$	3,896,672	\$ 21,524	\$ (3,581,247)	\$ 337,049

Capital assets totaling \$3,581,247 were transferred to the proprietary funds effective as of July 1, 2016.

NOTE 5 CAPITAL ASSETS (Continued)

Depreciation expense was charged to the following primary government - governmental activities functions:

	Genera Public	l government works		12	2,340 2,273 4,613	3		
		Beginning Balance		Increases		(Deletions)/ Reclassifications		Ending Balance
Business-type activities:	_				-			
Capital assets, not being depreciated:								
Land	\$	76,530	\$	-	\$		\$	76,530
Construction in Progress	_	294,215		58,960	_		_	309,215
Total capital assets, not								
being depreciated	\$	370,745	\$	58,960	\$		\$	<u>385,745</u>
Capital assets, being depreciated:		00 (10						00 (10
Building		98,610		-				98,610
Equipment		138,357						138,357
Utility Plant in Service		3,988,676		4,020,453		-		3,988,676
Vehicles	_	172,301		-	-	-	_	<u>172,301</u>
Total capital assets, being								
depreciated	\$	4,397,946	\$_	4,020,453	\$	-	\$	4,397,944
Less accumulated depreciation for:								
Building		(44,185)		(2,189)				(46,374)
Equipment		(99,519)		(5,585)				(105,104)
Utility Plant in Service		(1,983,386)		(135,156)				(2,118,552)
Vehicles		(172,301)		(199,190)				(172,301)
Total accumulated depreciation	\$	(2,199,401)	\$	(142,930)	\$		\$	2,098,544
-	· -		-		-		_	
Total capital assets being								
depreciated, net	\$	<u>2,198,545</u>	\$	3,877.523	\$		\$	<u>1,955,613</u>
	=		_		=		-	
Business-type activities capital assets, ne	t							
	\$	2,569,290	\$	3,936,483	\$	-	\$	2,341,358
	-		_		-		-	

NOTE 6 LONG-TERM DEBT

	-	Balance July 1, 2016	Additions	Reductions	. <u>-</u>	Balance June 30, 2017	 Due Within One Year
PRIMARY GOVERNMENT:							
Governmental Activities: General Obligation Bonds							
Payable	\$	3,405,000	\$ -	\$ 3,405,000	\$	-	\$ -
Compensated Absences	_	12,708	16,055	20,909		7,854	 7,402
Total governmental activities	\$	3,417,708	\$ 16,055	\$ 3,425,909	\$	7,854	\$ 7,402
	-	Balance July 1, 2016	Additions	Reductions	· -	Balance June 30, 2017	 Due Within One Year
PROPRIETARY FUND	_						
Bond Anticipation Note Payable	\$		\$ 3,987,360	\$	\$	3,987,360	\$
Compensated Absences		6,322	6,141	9,787		2,676	1,848
Total proprietary activities	\$	6,322	\$ 3,993,501	\$ 9,787	\$	3,990,036	\$ 1,848
Total primary government	\$	3,424,030	\$ 4,009,556	\$ 3,435,696	\$	3,997,890	\$ 9,250

The total annual debt service requirements of the primary government as of June 30, 2017 are as follows:

	Pri	mary Government – Proprietary Activities					
		Principal		Interest			
9/1/2018	\$	3,987,360	\$	81,564			
Totals	\$	3,987,360	\$	81,564			

The total long-term debt outstanding is comprised of a Bond Anticipation Note (BAN) payable at June 30, 2017 backed by the full faith and credit of the Town, as follows:

Series	Interest Rate	Issue Date	Final Maturity Date	Annual Principal Payments	Original Issue	Principal Outstanding
<i>Proprietary Fund</i> 2017 BAN Payable	5.42%	3/15/2017	9/1/2018	\$ 249,514	\$ 3,987,360	\$ 3,987,360

The 2017 Bond Anticipation Note payable totaling \$3,987,360 was issued on March 15, 2017 to provide proceeds for the following: \$3,769,019 to refund the outstanding 2010A General Obligation Bonds payable at March 15, 2017, \$200,000 to finance existing capital projects, and \$18,341 to cover bond issuance costs incurred for the issuance, of which 17,417 was allocated to proceeds used to refund the General Obligation Bonds payable ("old debt") and \$924 was allocated to proceeds received from the BAN payable issued on March 15, 2017 ("new debt"), resulting in a net reacquisition price of \$3,769,019 for the old debt. The balance of General Obligation Bonds payable at March 15, 2017 was \$3,330,000 and the unamortized bond discount written off was \$29,317, resulting in a net carrying value of \$3,305,683 for the old debt. As a result, a \$463,336 deferred loss on refunding was recognized to be amortized over the life of the new debt, which resulted in \$92,491 of amortization being recognized for the fiscal year ended June 30, 2017.

Plan Description

All full-time, salaried permanent employees of the Town are automatically covered by VRS Retirement Plan upon employment. This is an agent multiple-employer plan administered by the Virginia Retirement System (the System) along with plans for other employer groups in the Commonwealth of Virginia. Members earn one month of service credit for each month they are employed and for which they and their employer pay contributions to VRS. Members are eligible to purchase prior service, based on specific criteria as defined in the <u>Code of Virginia</u>, as amended. Eligible prior service that may be purchased includes prior public service, active military service, certain periods of leave, and previously refunded service.

The System administers three different benefit structures for covered employees – Plan 1, Plan 2, and, Hybrid. Each of these benefit structures has a different eligibility criteria. The specific information for each plan and the eligibility for covered groups within each plan are set out in the table below:

RETIREMENT PLAN PROVISIONS					
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN			
About Plan 1 Plan 1 is a defined benefit plan. The retirement benefit is based on a member's age, creditable service and average final compensation at retirement using a formula. Employees are eligible for Plan 1 if their membership date is before July 1, 2010, and they were vested as of January 1, 2013.	are eligible for Plan 2 if their	 About the Hybrid Retirement Plan The Hybrid Retirement Plan combines the features of a defined benefit plan and a defined contribution plan. Most members hired on or after January 1, 2014 are in this plan, as well as Plan 1 and Plan 2 members who were eligible and opted into the plan during a special election window. (see "Eligible Members") The defined benefit is based on a member's age, creditable service and average final compensation at retirement using a formula. The benefit from the defined contribution component of the plan depends on the member and employer contributions made to the plan and the investment performance of those contributions. 			

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RETIREMENT PLAN PROVISIONS (CONTINUED)					
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN			
About Plan 1 (Cont.)	About Plan 2 (Cont.)	 About the Hybrid Retirement Plan (Cont.) In addition to the monthly benefit payment payable from the defined benefit plan at retirement, a member may start receiving distributions from the balance in the defined contribution account, reflecting the contributions, investment gains or losses, and any required fees. 			
Eligible Members Employees are in Plan 1 if their membership date is before July 1, 2010, and they were vested as of January 1, 2013. Hybrid Opt-In Election VRS non-hazardous duty covered Plan 1 members were allowed to make an irrevocable decision to opt into the Hybrid Retirement Plan during a special election window held January 1 through April 30, 2014. The Hybrid Retirement Plan's effective date for eligible Plan 1 members who opted in was July 1, 2014. If eligible deferred members returned to work during the election window, they were also eligible to opt into the Hybrid Retirement Plan.	Employees are in Plan 2 if their membership date is on or after July 1, 2010, or their membership date is before July 1, 2010, and they were not vested as of January 1, 2013. Hybrid Opt-In Election Eligible Plan 2 members were allowed to make an irrevocable decision to opt into the Hybrid Retirement Plan during a special election window held January 1 through April 30, 2014. The Hybrid Retirement Plan's effective date for eligible Plan 2 members who	 Eligible Members Employees are in the Hybrid Retirement Plan if their membership date is on or after January 1, 2014. This includes: Political subdivision employees* School division employees Members in Plan 1 or Plan 2 who elected to opt into the plan during the election window held January 1-April 30, 2014; the plan's effective date for opt-in members was July 1, 2014. *Non-Eligible Members Some employees are not eligible to participate in the Hybrid Retirement Plan. They include: Political subdivision employees who are covered by enhanced benefits for hazardous duty employees. 			

NOTE 7 – DEFINED BENEFIT PENSION PLAN (continued)

RETIREMENT PLAN PROVISIONS (CONTINUED)					
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN			
Members who were eligible for an optional retirement plan (ORP) and had prior service under Plan 1 were not	optional retirement plan (ORP) and have prior service under Plan 2 were not eligible to elect the Hybrid Retirement Plan and remain as Plan 2 or ORP.	*Non-Eligible Members (Cont.) Those employees eligible for an optional retirement plan (ORP) must elect the ORP plan or the Hybrid Retirement Plan. If these members have prior service under Plan 1 or Plan 2, they are not eligible to elect the Hybrid Retirement Plan and must select Plan 1 or Plan 2 (as applicable) or ORP.			
contribute 5% of their compensation each month to their member contribution account through a pre-tax salary reduction. Some political subdivisions and school divisions elected to phase in the required 5%	contribute 5% of their compensation each month to their member contribution account through a pre-tax salary reduction. Some political subdivisions and school divisions elected to phase in the required 5% member contribution but all employees will be paying the full 5% by July 1, 2016.	Retirement Contributions A member's retirement benefit is funded through mandatory and voluntary contributions made by the member and the employer to both the defined benefit and the defined contribution components of the plan. Mandatory contributions are based on a percentage of the employee's creditable compensation and are required from both the member and the employer. Additionally, members may choose to make voluntary contributions to the defined contribution component of the plan, and the employer is required to match those voluntary contributions according to specified percentages.			

RETIREMENT PLAN PROVISIONS (CONTINUED)					
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN			
Creditable Service Creditable service includes active service. Members earn creditable service for each month they are employed in a covered position. It also may include credit for prior service the member has purchased or additional creditable service the member was granted. A member's total creditable service is one of the factors used to determine their eligibility for retirement and to calculate their retirement benefit. It also may count toward eligibility for the health insurance credit in retirement, if the employer offers the health insurance credit.	Creditable Service Same as Plan 1.	Creditable Service Defined Benefit Component: Under the defined benefit component of the plan, creditable service includes active service. Members earn creditable service for each month they are employed in a covered position. It also may include credit for prior service the member has purchased or additional creditable service the member was granted. A member's total creditable service is one of the factors used to determine their eligibility for retirement and to calculate their retirement benefit. It also may count toward eligibility for the health insurance credit in retirement, if the employer offers the health insurance credit. Defined Contributions Components Under the defined contribution component, creditable service is used to determine vesting for the employer contribution portion of the plan.			

PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Vesting Vesting is the minimum length of service a member needs to qualify for a future retirement benefit. Members become vested when they have at least five years (60 months) of creditable service. Vesting means members are eligible to qualify for retirement if they meet the age and service requirements for their plan. Members also must be vested to receive a full refund of their member contribution account balance if they leave employment and request a refund. Members are always 100% vested in the contributions that they make.	Vesting Same as Plan 1.	 Vesting Defined Benefit Component: Defined benefit vesting is the minimum length of service a member needs to qualify for a future retirement benefit. Members are vested under the defined benefit component of the Hybrid Retirement Plan when they reach five years (60 months) of creditable service. Plan 1 or Plan 2 members with at least five years (60 months) of creditable service who opted into the Hybrid Retirement Plan remain vested in the defined benefit component. Defined Contributions Component: Defined contribution vesting refers to th minimum length of service a member needs to be eligible to withdraw the employer contributions from the defined contribution component of the plan. Members are always 100% vested in the contributions that they make.

PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Vesting (Cont.)	Vesting (Cont.)	 Vesting (Cont.) <u>Defined Contributions</u> <u>Component:</u> (Cont.) Upon retirement or leaving covered employment, a member is eligible to withdraw a percentage of employer contributions to the defined contribution component of the plan, based on service. After two years, a member is 50% vested and may withdraw 50% of employer contributions. After three years, a member is 759 vested and may withdraw 75% of employer contributions. After four or more years, a member is 100% vested and may withdraw 100% of employer contributions. Distribution is not required by law until age 70¹/₂.
Calculating the Benefit The Basic Benefit is calculated based on a formula using the member's average final compensation, a retirement multiplier and total service credit at retirement. It is one of the benefit payout options available to a member at retirement.	Calculating the Benefit See definition under Plan 1.	Calculating the Benefit <u>Defined Benefit</u> <u>Component:</u> See definition under Plan 1

RETIREMENT PLAN PROVISIONS (CONTINUED)					
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN			
Calculating the Benefit (Cont.) An early retirement reduction factor is applied to the Basic Benefit if the member retires with a reduced retirement benefit or selects a benefit payout option other than the Basic Benefit.	Calculating the Benefit (Cont.)	Calculating the Benefit (Cont.) <u>Defined</u> <u>Contribution Component:</u> The benefit is based on contributions made by the member and any matching contributions made by the employer, plus net investment earnings on those contributions.			
member's average final compensation is the average of the 36 consecutive	Average Final Compensation A member's average final compensation is the average of their 60 consecutive months of highest compensation as a covered employee.	Average Final Compensation Same as Plan 2. It is used in the retirement formula for the defined benefit component of the plan.			
The retirement multiplier is a factor used in the formula to determine a final retirement benefit. The retirement multiplier for non-hazardous duty members is 1.70%. Sheriffs and regional jail superintendents: The retirement multiplier for sheriffs and regional jail superintendents is 1.85%. Political subdivision hazardous duty	purchased or granted prior to January 1, 2013. For non-hazardous duty members the retirement multiplier is 1.65% for	Service Retirement Multiplier Defined Benefit Component: VRS: The retirement multiplier for the defined benefit component is 1.00%. For members who opted into the Hybrid Retirement Plan from Plan 1 or Plan 2, the applicable multipliers for those plans will be used to calculate the retirement benefit for service credited in those plans. Sheriffs and regional jail superintendents: Not applicable. Political subdivision hazardous duty employees: Not applicable. Defined Contribution Component: Not applicable.			

RETIREMENT PLAN PROVISIONS (CONTINUED)				
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN		
	Political subdivisions hazardous duty	Normal Retirement Age <u>Defined</u> <u>Benefit Component:</u> VRS: Same as Plan 2. Political subdivisions hazardous duty employees: Not applicable. <u>Defined Contribution Component:</u> Members are eligible to receive distributions upon leaving employment, subject to restrictions.		
Earliest Unreduced Retirement Eligibility VRS: Age 65 with at least five years (60 months) of creditable service or at age 50 with at least 30 years of creditable service. Political subdivisions hazardous duty employees: Age 60 with at least five years of creditable service or age 50 with at least 25 years of creditable service.	VRS: Normal Social Security retirement age with at least five years (60 months) of creditable service or when their age and service equal 90. Political subdivisions hazardous duty employees: Same as Plan 1.	Earliest Unreduced Retirement Eligibility Defined Benefit Component: VRS: Normal Social Security retirement age and have at least five years (60 months) of creditable service or when their age and service equal 90. Political subdivisions hazardous duty employees: Not applicable. Defined Contribution Component: Members are eligible to receive distributions upon leaving employment, subject to restrictions.		
Earliest Reduced Retirement Eligibility VRS: Age 55 with at least five years (60 months) of creditable service or age 50 with at least 10 years of creditable service.	Earliest Reduced Retirement Eligibility VRS: Age 60 with at least five years (60 months) of creditable service.	Earliest Reduced Retirement Eligibility <u>Defined Benefit Component:</u> VRS: Members may retire with a reduced benefit as early as age 60 with at least five years (60 months) of creditable service.		

RETIREMENT PLAN PROVISIONS (CONTINUED)					
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN			
Earliest Reduced Retirement Eligibility (Cont.) Political subdivisions hazardous duty employees: 50 with at least five years of creditable service.	Earliest Reduced Retirement Eligibility (Cont.) Political subdivisions hazardous duty employees: Same as Plan 1.	Earliest Reduced Retirement Eligibility (Cont.) Political subdivisions hazardous duty employees: Not applicable. Defined Contribution Component: Members are eligible to receive distributions upon leaving employment, subject to restrictions.			
Cost-of-Living Adjustment	Cost-of-Living Adjustment	Cost-of-Living Adjustment			
 (COLA) in Retirement The Cost-of-Living Adjustment (COLA) matches the first 3% increase in the Consumer Price Index for all Urban Consumers (CPI-U) and half of any additional increase (up to 4%) up to a maximum COLA of 5%. Eligibility: For members who retire with an unreduced benefit or with a reduced benefit or with a reduced benefit with at least 20 years of creditable service, the COLA will go into effect on July 1 after one full calendar year 	(COLA) in Retirement The Cost-of-Living Adjustment (COLA) matches the first 2% increase in the CPI-U and half of any additional increase (up to 2%), for a maximum COLA of 3%. Eligibility: Same as Plan 1	(COLA) in Retirement Defined Benefit Component: Same as Plan 2. Defined Contribution Component: Not applicable. Elicibilitv: Same as Plan 1 and Plan 2.			
from the retirement date. For members who retire with a					
reduced benefit and who have less than 20 years of creditable service, the COLA will go into effect on July 1 after one calendar year following the unreduced retirement eligibility date.					

Exceptions to COLA Effective Dates:	Cost-of-Living Adjustment (COLA) in Retirement (Cont.) <u>Exceptions to COLA Effective Dates:</u> Same as Plan 1 and Plan 2.
Retirement (Cont.) Exceptions to COLA Effective Dates:	Retirement (Cont.) Exceptions to COLA Effective Dates:
Exceptions to COLA Effective Dates:	Exceptions to COLA Effective Dates:
r	

Plan .	Description	(Continued)
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RETIREMENT PLAN PROVISIONS (CONTINUED)			
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN	
considered for disability retirement and		Disability Coverage Employees of political subdivisions and School divisions (including Plan 1 and Plan 2 opt-ins) participate in the Virginia Local Disability Program (VLDP) unless their local governing body provides an employer-paid comparable program for its members. Hybrid members (including Plan 1 and Plan 2 opt-ins) covered under VLDP are subject to a one-year waiting period before becoming eligible for non-work-related disability benefits.	
Purchase of Prior Service Members may be eligible to purchase service from previous public employment, active duty military service, an eligible period of leave or VRS refunded service as creditable service in their plan. Prior creditable service counts toward vesting, eligibility for retirement and the health insurance credit. Only active members are eligible to purchase prior service. When buying service, members must purchase their most recent period of service first. Members also may be eligible to purchase periods of leave without pay.	Purchase of Prior Service Same as Plan 1.	 Purchase of Prior Service Defined Benefit Component: Same as Plan 1, with the following exceptions: Hybrid Retirement Plan members are ineligible for ported service. The cost for purchasing refunded service is the higher of 4% of creditable compensation or average final compensation. Plan members have one year from their date of hire or return from leave to purchase all but refunded prior service at approximate normal cost. After that one-year period, the rate for most categories of service will change to actuarial cost. Defined Contribution Component: Not applicable. 	

The System issues a publicly available comprehensive annual financial report that includes financial statements and required supplementary information for VRS. A copy of the most recent report may be obtained from the VRS website at http://www.varetire.org/Pdf/Publications/2016-annual-report.pdf or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA, 23218-2500.

Employees Covered by Benefit Terms

As of the June 30, 2015 actuarial valuation, the following employees were covered by the benefit terms of the pension plan:

	Number
Inactive members or their beneficiaries currently receiving benefits	12
Inactive members:	
Vested inactive members	1
Non-vested Inactive members	3
Inactive members active elsewhere in VRS	12
Total inactive members	16
Active members	7
Total covered employees	35

Contributions

The contribution requirement for active employees is governed by §51.1-145 of the Code of Virginia, as amended, but may be impacted as a result of funding options provided to political subdivisions by the Virginia General Assembly. Employees are required to contribute 5.00% of their compensation toward their retirement. Prior to July 1, 2012, all or part of the 5.00% member contribution may have been assumed by the employer. Beginning July 1, 2012 new employees were required to pay the 5.00% member contribution. In addition, for existing employees, employers were required to begin making the employee pay the 5.00% member contribution. This could be phased in over a period of up to 5 years and the employer is required to provide a salary increase equal to the amount of the increase in the employee-paid member contribution.

The Town's contractually required contribution rate for the year ended June 30, 2016 was 21.7% of covered employee compensation, not including the employee contribution. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 3015. This rate, when combined with employee contributions, was expected to finance the costs of benefits earned by employee during the year, with an additional amount to finance any unfunded accrued liability. Contributions to the pension plan from the Town were \$51,320 and \$52,671 for the years ended June 30, 2017 and June 30, 2016, respectively.

Net Pension Liability

The Town's net pension liability was measured as of June 30, 2016. The total pension liability used to calculate the net pension liability was determined by an actuarial valuation performed as of June 30, 2015, using updated actuarial assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2016.

Actuarial Assumptions - General Employees

The total pension liability for General Employees in the Town's Retirement Plan was based on an actuarial valuation as of June 30, 2015, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2016.

Inflation	2.5%
Salary increases, including Inflation	3.5% - 5.35%
Investment rate of return	7.0%, net of pension plan investment expense, including inflation*

* Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06% of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 7.0%. However, since the difference was minimal, and a more conservative 7.0% investment return assumption provided a projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 7.0% to simplify preparation of pension liabilities.

Mortality rates: 14 % of deaths are assumed to be service related.

Pre-Retirement: RP-2000 Employee Mortality Table Projected with Scale AA to 2020 with males set forward 4 years and females were set back 2 years.

Post-Retirement:	RP-2000 Combined Mortality Table Projected with Scale AA to 2020 with
males	set forward 1 year.

Post-Disablement: RP-2000 Disability Life Mortality Table Projected to 2020 with males set back 3 years and no provision for future mortality improvement

The calculations are based on the current provisions of the VRS and on actuarial assumptions that are, individually and in the aggregate, internally consistent and reasonably based on the actual experience of the VRS. Future actuarial results may differ significantly from current plan results due to such factors as:

- Actual plan experience versus anticipated economic or demographic assumptions
- Changes in economic and demographic assumptions used in calculations
- Increases or Decreases resulting from methodologies used for measurements
- Changes in plan provisions or applicable state law(s)
- Membership changes

Long-Term Expected Rate of Return

The long-term expected rate of return on pension System investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of pension System investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target asset allocation and best estimate of arithmetic real rates of return for each major asset class are summarized in the following table:

	Target	Arithmetic Long-Term	Weighted Average Long-Term Expected
Asset Class (Strategy)	Allocation	Expected Rate of Return	Rate of Return
U.S. Equity	19.50%	6.46%	1.26%
Developed Non U.S Equity	16.50%	6.28%	1.04%
Emerging Market Equity	6.00%	10.00%	0.60%
Fixed Income	15.00%	0.09%	0.01%
Emerging Debt	3.00%	3.51%	0.11%
Rate Sensitive Credit	4.50%	3.51%	0.16%
Non Rate Sensitive Credit	4.50%	5.00%	0.23%
Convertibles	3.00%	4.81%	0.14%
Public Real Estate	2.25%	6.12%	0.14%
Private Real Estate	12.75%	7.10%	0.91%
Private Equity	12.00%	10.41%	1.25%
Cash	<u>1.00%</u>	-1.50%	-0.02%
Total	100.00%		5.83%
	Inflation		2.50%
*Expected arithmetic nominal re	turn		8.33%

* Using stochastic projection results provides an expected range of real rates of return over various time horizons. Looking at one year results produces an expected real return of 8.33% but also has a high standard deviation, which means there is high volatility. Over larger time horizons the volatility declines significantly and provides a median return of 7.44%, including expected inflation of 2.50%.

Discount Rate

The discount rate used to measure the total pension liability was 7.00%. The projection of cash flows used to determine the discount rate assumed that System member contributions will be made per the VRS Statutes and the employer contributions will be made in accordance with the VRS funding policy at rates equal to the difference between actuarially determined contribution rates adopted by the VRS Board of Trustees and the member rate. Through the fiscal year ending June 30, 2018, the rate contributed by the employer for the Political Subdivision Retirement Plan will be subject to the portion of the VRS Board-certified rates that are funded by the Virginia General Assembly. From July 1, 2018 on, participating employers are assumed to contribute 100% of the actuarially determined contribution rates. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore the Long-term expected rate of return was applied to all periods of projected benefit payments to determine the total pension liability.

	Total Pension Liability (a)	Plan Fiduciary Net Position (b)	Net Pension Liability (a) - (b)
Balances at June 30, 2015	\$1,303,406	\$777,328	\$556,078
Changes for the year: Service cost Interest	24,955 88,453		25,955 88,453
Differences between expected and actual experience Contributions - employer Contributions - employee Net investment income	(161,984)	49,795 10,837 12,705	(161,984 (49,795) (10,837) (12,705)
Benefit payments, including refunds of employee contributions Administrative expenses Other changes	(79,590) <u>0</u>	(79,590) (486) <u>(6)</u>	0 486 <u>6</u>
Net changes	(128,166)	(6,745)	(121,421)
Balances at June 30, 2016	\$1,175,240	\$770,583	\$404,657

Changes in Net Pension Liability

Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following presents the net pension liability of the Library using the discount rate of 7.00%, as well as what the Town's net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.00%) or one percentage point higher (8.00%) than the current rate:

	1% Decrease	Current Discount Rate	1% Increase
	(6.00%)	(7.00%)	(8.00%)
Net Pension Liability	\$547,496	\$404,657	\$287,256

Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

For the year ended June 30, 2017, the Town recognized pension expense of \$(65,223). At June 30, 2017, the political subdivision reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$0	\$54,710
Net difference between projected and actual earnings on		
pension plan investments	0	0
Employer contributions subsequent to the measurement date	20,204	0
Total	\$20,204	\$54,710

\$20,204 reported as deferred outflows of resources related to pensions resulting from the Town's contributions subsequent to the measurement date will be recognized as a reduction of the Net Pension Liability in the year ended June 30, 2018. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year ended June 30:	
2018	(54,781)
2019	(69)
2020	12,137
2021	8,207
Thereafter	0

NOTE 8 LAND USE TAXATION

The Town has adopted land use taxation of real estate whereby the land owners are assessed valuations based on "use" of property instead of actual "fair market value" of the property. Such reduced valuations are primarily for farm and timber property and tax reductions (deferrals) are subject to payment only if the qualifying use of the property is changed within a five-year period from the year of assessment. The amounts of such deferred taxes on the records of the Town as of June 30, 2017 are as follows:

Year	Deferred Taxes
2010	\$ 646
2011	643
2012	701
2013	701
2014	701
2015	403
2016	566
2017	704
	\$ 5.065

NOTE 9 RISK MANAGEMENT

The Town is insured for Worker's Compensation, General Liability, Health and other risks. There have been no significant reductions in insurance coverage from the prior year and no settlements that exceeded the amount of insurance coverage during the last three fiscal years.

NOTE 10 PRIOR PERIOD ADJUSTMENT FOR UNAMORTIZED BOND DISCOUNT

Net position as of July 1, 2016, has been restated as follows for the implementation of GASB Statement No. 68, as amended by GASB Statement No. 71.

NOTE 11 COMMITMENTS AND CONTINGENCIES

The Town entered into a 3-year operating lease for the rental of office equipment effective November 1, 2016. The rental expense under this operating lease for the fiscal year ended June 30, 2017 was \$4,022. The commitment for future lease payments under this operating lease is \$6,033 for both the fiscal years ending June 30, 2018 and June 30, 2019 and is \$2,011 (4 months) for the fiscal year ending June 30, 2020.

As of June 30, 2017, except for the operating lease, management is not of any other significant contractual arrangements or legal matters that would have a material effect upon the Town's net position.

NOTE 12 NEW ACCOUNTING STANDARDS

In addition, the Governmental Standards Board (GASB) has issued the following Statements, which are not yet effective. Management has not evaluated the effects, if any, of adopting these Statements' standards.

- GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions. This statement is effective for the fiscal year ending June 30, 2018.
- GASB Statement No. 81, Irrevocable Split-Interest Agreements. This statement is effective for the fiscal year ending June 30, 2018.
- GASB Statement No. 82, Pension Issues an amendment of GASB Statements No. 67, No. 68, and No. 73. This statement was effective for the fiscal year ended June 30, 2017, except for certain provisions regarding assumptions for plans with a measurement date that differs from the employer's reporting date, which provisions are effective for the fiscal year ending June 30, 2018.
- GASB Statement No. 83, Certain Asset Retirement Obligations. This statement is effective for the fiscal year ending June 30, 2019.
- GASB Statement No. 84, Fiduciary Activities. This statement is effective for the fiscal year ending June 30, 2020.
- GASB Statement No. 85, Omnibus 2017. This statement is effective for the fiscal year ending June 30, 2018.
- GASB Statement No. 86, Certain Debt Extinguishment Issues. This statement is effective for the fiscal year ending June 30, 2018.
- GASB Statement No. 87, Leases. This statement is effective for the fiscal year ending June 30, 2021.

NOTE 13 SUBSEQUENT EVENTS

Subsequent events were evaluated through June 1, 2018, the date the financial statements were available to be issued.

Member American Institute of Certified Public Accountants Governmental Audit Quality Center

Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Honorable Governing Body Town of Bowling Green, Virginia

We have audited the accompanying financial statements of the Town of Bowling Green, Virginia, as of and for the year ended June 30, 2017, and have issued our report thereon dated June 1, 2018. We conducted our audit in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in *Government Auditing Standards*; and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control over Financial Reporting

In planning and performing our audit, we considered the Town of Bowling Green, Virginia's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a reportable condition in which the design of or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Town of Bowling Green, Virginia's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no material instances of noncompliance that are required to be reported here under U.S. *Government Auditing Standards*.

This report is intended solely for the information and use of the Governing Body, management, and others within the entity and is not intended to be and should not be used by anyone other than these specified parties.

Davis & Associates, PLLC

Columbia, Maryland June 1, 2018